



# THE IAC FILTER

A quarterly newsletter

## Design. Deliver. Build.

It's no secret that at IAC we are considered the baghouse experts. But how does IAC continue to outperform the competition time and time again? Watch our video and you'll see that IAC is the premier provider for baghouse dust collectors.



### Offering a full line of Baghouse Capabilities

- Complete Dust Collection Systems
- Existing System Conversions
- Ventilation System Analysis
- Nationwide Service Crews
- Baghouse Training Seminars
- Aftermarket Replacement Parts

IAC is staffed with system designers and engineers with extensive application experience in a wide variety of industries that can take a project from specification and

design all the way to installation and startup. Our niche is projects with an aggressive schedule of high complexity.

Being an OEM and EPC contractor adds to the Single Source Capability to do it all, and when one company controls the whole package then cost and schedules can be quickly and accurately developed.

Some of the many Benefits of using the Single Source Concept via IAC include:

- Schedule Savings of 4 to 6 months
- Guaranteed Price and Delivery
- Complete Structural Engineering Package
- OEM Equipment & Application Engineering

If you are planning a project in the near future let us help! Don't make a mistake and overlook America's #1 Industrial Service Company. IAC handles everything from small system orders to multi-million dollar design-build projects and can assist with design engineering, fabrication, and system maintenance.

### Product Highlight - Central Vacuum Systems

Cleaning up around your facility can get expensive. If you have multiple production shifts running, you also have multiple cleaning crews. With an IAC Central Vacuum System you can cut those costs.



We offer a complete range of heavy duty vacuums for a variety of uses and industries.

- Pharmaceutical
- Explosion Rated Systems
- Silica
- Food
- Metal Working
- Rubber
- Plastics
- And many more.

Our vacuums are capable of extracting dust, liquid and solids at the same time.

View our selection of products on our website: [www.iac-intl.com/baghouse/products/central-vacuum-systems/](http://www.iac-intl.com/baghouse/products/central-vacuum-systems/)



**Working with IAC before the RFQ stage**

IAC recently worked with a major cement company to evaluate their installed equipment, review operation and present the option to rebuild it, considering possible upgrades before the project scope was finalized.

This allowed the company to technically and economically evaluate the possible upgrades and choose the ones that offered the right balance between the required investment and improved performance.

This close collaboration between the solutions supplier and the end user is necessary during the project definition stage because the right decision cannot be made by one person or even a group of people in an organization. It takes unbiased design knowledge and a thorough list of offerings to be presented and discussed with the equipment users at the plant – the only ones that are intimately aware of their issues, needs and budget.

**Upcoming Events**



**Air Quality Workshop**  
May 24, Atlanta, GA

**National Lime Association Annual Meeting**  
June 11-13, Houston, TX

**FICEM**  
September 3-5, Panama City, Panama

**Frac Sand Equipment Expo**  
October 23, San Antonio, TX

**Frac Sand Supply and Logistics**  
October 24-26, San Antonio, TX

**Air Quality Workshop**  
October 25, New Orleans, LA



**Showcase Story**

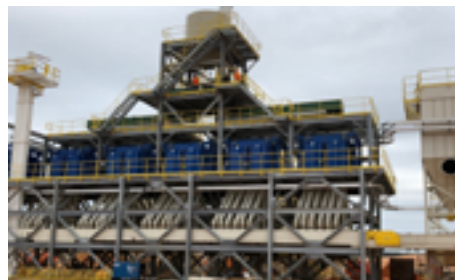
**Proven Design Build Success of Frac Sand Plants in less than 8 months**



**A D E L P H I**  
C O N S T R U C T I O N L L C



Industrial Accessories Company recently completed, from design and construction to sand in the silo, two separate 3+MMTPY Frac Sand Plants, in parallel in less than 8 months.



IAC owned Adelphi Construction was contracted to design/build two 3.0+ MMTPY Frac Sand Facilities in Poteet and Monahans, Texas. These projects required master coordination and were designed, procured and constructed concurrently, proving out the depth of capability within IAC.



Glenn Smith, CEO and owner of IAC, commented at a recent Frac Sand Industry conference where IAC was exhibiting their patented Rotary Dryer Design, that "...some company needs to stand up and become an expert and apply best available technology, and that's what IAC intends to do".

Read the full [press release](#).

**IAC Continues to Grow Rapidly in 2018**

**IAC new team members:**

- Payam Pourvash- 3/5/18
- David Moyer- 4/2/18- Electrical Department Manager
- Mary Gould- 3/19/18- BD Associate
- Jose Castillo- 3/19/18- BD Associate
- Will Michels- 2/21/18- Assistant Project Manager SEP
- Robert Carter- 2/12/18- VP Frac Sand Operations
- Hassan Haider- 2/28/18- Control Engineer
- Jason Kisner- 5/14/18- Assistant Controller
- Jim Lang- 5/14/18- Senior Electrical & Controls Engineer
- Dawn Kirtley- 5/21/18- Project Accountant
- Ratosha Chatmon- 5/21/18- Receptionist

**Adelphi Construction new team members:**

- Ryan Carter- 3/29/18- Site Manager
- Steve Bell- 4/4/18- Asst. Site Manager
- Michael Burns- 3/12/18- Onsite Safety Manager
- Clay Chenoweth- 3/9/18- Document Control Manager
- Christopher Freund- 3/19/18- Document Control / Receiving Manager
- Aubrey Hipp- 1/29/18- Instrument Tech
- Robert Magnusen- 2/8/18- Construction Manager
- Randy Martinez- 2/8/18- Helper
- Gabino Martinez- 2/8/18- Iron Worker
- Ryan McIntire- 2/8/18- Construction Manager
- Mark McKay- 1/29/18- Project Manager
- Jarvis Royce- 2/16/18- Iron Worker
- Jorge Salas- 2/11/18- Helper
- George Shellabarger- 2/13/18- Instrument Tech
- Tim Skillin- 3/21/18- Document Control
- Mosies Valenzuela- 4/16/18- Helper
- Robert Daigle- 2/14/18- Sr. Field Electrical Project Manager
- Jason Barry- 2/7/18- Pipefitter
- Kelly Hickey- 4/30/18- Document Control Engineer
- Robert Collins- 2/5/18- QZ/QC

